CALIFORNIA PUBLIC EMPLOYEES' RETIREMENT SYSTEM STATEMENT OF INVESTMENT POLICY

FOR

MANAGER DEVELOPMENT PROGRAM I and II (MDP) MANAGER TRANSITION

March 12, 2007

This Policy is effective immediately upon adoption and supersedes all previous manager development program (MDP) manager graduation and manager development program (MDP) manager transition policies.

I. PURPOSE

This document sets forth the investment policy ("the Policy") for Global Equity with respect to the <u>transition</u> of firms from CalPERS' Manager Development Program I and II (MDP) into a direct contractual relationship with CalPERS for the management of CalPERS' assets.

II. INTRODUCTION

Under its MDP, CalPERS provides <u>venture capital</u> and investment assets to small and emerging investment management firms in exchange for an equity stake in those firms. The returns from the venture capital investments augment the returns earned on the assets managed. The MDP is structured through <u>limited liability company</u> agreements for both venture and investment assets.

This policy permits CalPERS to contract directly with MDP firms that meet specified criteria. The Program is managed to accomplish the following:

- A. Diversify the system's overall Equity Program by complementing the Passive Domestic Equity Program;
- B. Enhance the expected return of the System's investment program:
- C. Hedge against active member (pre-retirement) liabilities; and
- D. Consider solely the interests of the System's participants and their beneficiaries in accordance with California State Law.

III. RESPONSIBILITIES AND DELEGATIONS

A. The **System's Investment Committee** ("the Investment Committee") is responsible for approving and amending the Policy. The Investment Committee delegates the responsibility for administering the MDP and the

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- externally managed portion of the System to the Staff through the Delegations of Authority (Delegation Nos. 89-13 and 06-03-INV).
- B. The System's Investment Staff ("the Staff") duties include, but are not limited to, the following:
 - 1. Developing and recommending the Policy to the Investment Committee;
 - 2. Developing and maintaining a procedures manual, subject to periodic reviews and updates, outlining Staff operational procedures to be used in implementing this Policy;
 - 3. Implementing and adhering to the Policy;
 - 4. Evaluating MDP firms for possible transition under this policy;
 - 5. Taking action with respect to the MDP firms retained to implement the Program, such as, for example, making changes in the manager's investment guidelines. Such changes shall be made in accordance with the Manager Monitoring Externally Managed Policy;
 - 6. Reporting to the Investment Committee, as needed, about the performance of the Program. The Staff shall report concerns, problems, material changes, and all violations of Guidelines and Policies immediately, and in writing, to the Investment Committee. Reports made by the Staff to the Investment Committee shall include explanations of the violations and appropriate recommendations for corrective action; and,
 - 7. Providing additional due diligence on potential MDP II firm transition candidates to determine the appropriateness for inclusion in other CalPERS investment programs.
- C. <u>MDP Partners</u> shall be responsible for all aspects of compliance with their investment charter that shall include the following duties:
 - 1. Sourcing potential MDP firms for investment and providing due diligence evaluation for consideration by CalPERS;
 - 2. Recommending the allocation of monies to the MDP firms that have been selected. However, they are not responsible for determining any MDP firm's transition to other CalPERS investment programs;

- 3. Monitoring the MDP firms and providing input and communication to the CalPERS Staff regarding the investment and business performance of these firms:
- 4. Providing business management and administrative advice and support in an effort to develop the MDP firms in which investments have been made; and,
- 5. Cooperating fully with the CalPERS Staff, <u>Custodian</u> and General Pension Consultant concerning requests for information.
- D. **MDP firms** are responsible for all aspects of portfolio management as set forth in their respective contracts with the System and shall fulfill the following duties:
 - Communicating with the MDP Partner and Staff as needed regarding investment strategy and investment results. The MDP firms are expected to monitor, analyze, and evaluate performance relative to the agreed upon benchmark; and
 - 2. Cooperating fully with the Staff, the System's custodian and the General Pension Consultant concerning requests for information.
- E. The **General Pension Consultant** shall be responsible for independently monitoring and evaluating the MDP firms and for reporting recommendations, if any, directly to the Investment Committee on a quarterly basis, in accordance with the terms of its contract.

IV. MANAGER EVALUATION

CalPERS' MDP permits investment in small and emerging investment management firms with less than \$2 billion under management, whose primary investment focus is in public equity and high yield fixed income markets, and whose primary market focus is institutional clients. The MDP II program may also include emerging hedge fund-of-funds. The MDP I is closed to new investments and the MDP II program will select firms opportunistically. Firms in the MDP may be transitioned into a direct contract with CalPERS for the management of System assets if all of the following conditions are met, and contingent upon successful negotiation of fees:

A. The MDP firm has been successful with respect to any of the following: attracting significant assets from investors other than CalPERS; demonstrating profitability without additional assets from CalPERS; or attracting other corporate or public pension fund or endowment/foundation clients who have completed successful due diligence on the manger, regardless of the size of the assets awarded;

- B. The MDP firm has competitive risk-adjusted performance;
- Additional assets allocated to the MDP firm's investment approach and style will enhance CalPERS' overall manager structure in the relevant asset class; and,
- D. The Investment Committee approves an exemption from competitive bidding process resolution for the firm based on a best business practice decision (CalPERS Board of Administration Resolution No. 92-04B-2).

The System's Investment Staff will evaluate and recommend MDP firms to the Investment Committee for transition based on the above criteria. The General Pension Consultant will provide an opinion letter to staff on all recommended MDP transitions.

V. GLOSSARY OF TERMS

Definitions for key words used in this policy are located in the Equity Glossary of Terms which is included in the System's Master Glossary of Terms.

Manager Development Program (MDP) Manager Graduation

Approved by the Policy Subcommittee: June 13, 2003
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Name changed to Manager Development Program I and II (MDP) Manager Transition

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